# QUALIFIER'S TRACKING FORM

**GOAL 1** – Fast Track to the Virtual Franchisee position in your first 60 days by starting the ***10-10-10-10* method**:

**10** – You + 9 customers in 1st month = 1,000 PVC (more than enough for first promotion to **DD 6%**)

**10** – Add 10 customers in 2nd month = 1,000 PVC = 2,000 PVC (enough for second promotion to **VF 14%)**

**GOAL 2** – Add **10** customers in month 3 and **10** customers in month 4 to QUALIFY your business for bonuses!

Use this form to track your progress:

**1.** Accumulate 500 PVC in Column 1 to reach 6%
**2.** Accumulate 2,000 PVC in Column 1 to reach 14%
**3.** Accumulate 1,000 PVC in Column 2 to "qualify" your business for 5% performance bonus
**4.** Next, help others achieve Goals 1-3 above

*[To reach Sales Coordinator (22%), help 3 people reach the 6% level and accumulate 12,000 PVC (with your distributors) in Column 1]*

| **GOAL 1 – Tracking to Virtual Franchisee (5.13)** | | | | **Column 1** | **Column 2** |
|---|---|---|---|---|---|
| Customer Name | Date of order | Date Processed | Product(s) Purchased | **TOTAL PVC** for tracking 6% and 14% *(Promo PV)* | Monthly PVC **2 or 4** Installments *(see below)* *(PBQ)* |
| Yourself! | | | | | |
| 2. | | | | | |
| 3. | | | | | |
| 4. | | | | | |
| 5. | | | | | |
| 6. | | | | | |
| 7. | | | | | |
| 8. | | | | | |
| 9. | | | | | |
| 10. | | | | | |
| 11. | | | | | |
| 12. | | | | | |
| 13. | | | | | |
| 14. | | | | | |
| 15. | | | | | |
| 16. | | | | | |
| 17. | | | | | |
| 18. | | | | | |
| 19. | | | | | |
| 20. | | | | | |
| | **Column Totals (transfer to next page)** | | | | |

**Key for Abbreviations**

**2I = 2-month installment**
**4I = 4-month installment**

| **Product** | **Total PVC** | **2I PVC** | **4I PVC** |
|---|---|---|---|
| Juice Plus+® Orchard and Garden | 101.25 | 50.62 | 25.31 |
| Juice Plus+ Complete® (4 cans/case) | 63.00 | 31.50 | 15.75 |
| Juice Plus+ Thins® (8 bottles) | 60.00 | 30.00 | 15.00 |
| Juice Plus+ Vineyard® | 60.00 | 30.00 | 15.00 |
| JP+ Gummies® or Juice Plus+® Chewables | 52.50 | 26.25 | 13.13 |

| Goal 2 - Tracking to Qualify (5.14) | | | | Column 1 | Column 2 |
|---|---|---|---|---|---|
| | | | | TOTAL PVC for tracking 6% and 14% *(Promo PV)* | Monthly PVC 2 or 4 Installments *(see below)* *(PBQ)* |
| | | TOTALS *(from prior page)* | | | |
| Customer Name | Date of Order | Date Processed | Product(s) Purchased | | |
| 21. | | | | | |
| 22. | | | | | |
| 23. | | | | | |
| 24. | | | | | |
| 25. | | | | | |
| 26. | | | | | |
| 27. | | | | | |
| 28. | | | | | |
| 29. | | | | | |
| 30. | | | | | |
| 31. | | | | | |
| 32. | | | | | |
| 33. | | | | | |
| 34. | | | | | |
| 35. | | | | | |
| 36. | | | | | |
| 37. | | | | | |
| 38. | | | | | |
| 39. | | | | | |
| 40!! | | | | | |
| Keep Going! | | | | | |
| | | | **TOTAL PVC** | | |

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2I = 2-month installment

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| Product | Total PVC | 2I PVC | 4I PVC |
|---|---|---|---|
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