Getting Started Checklist *(Chapters 2-5)*

First Action Steps

Chapters 2-4 *(Covered on Training Calls 1 and 2)*

- ❑ Submit your distributor application with $50 to NSA *(annual renewal is $40)*. This can be completed online (see next step) or faxed to NSA at 901-850-3063. You will receive your **Starter Kit**, which includes the Virtual Franchise Owner's Manual and some sales support materials.
- ❑ Complete the Goal Setting Worksheet on page 2.4.
- ❑ Complete your Story Worksheets on pages 4.3 and 4.5.
- ❑ Identify the first five people you would like to have as customers on page 5.2.
- ❑ Listen to training calls 1 and 2 as soon as possible calling 212-990-7090.

Chapter 5 *(Covered on Training Call 3, Part 1)*

- ❑ Set up your Virtual Office with your own Juice Plus+® Product and Business websites *($15/month deducted from your earnings)*. Click on **log in** on the menu bar, select **United States**, click on bar that reads **CLICK HERE TO SIGN UP ON NSA Virtual Office** and select level **2.**
- ❑ Become your first re-order customer! Fill out Preferred Customer Order Forms for your household – online if you choose after signing up at NSA Virtual Office! *(If you're already a customer, call Distributor Support at 901-850-3000 and have it switched to your distributor number.)*
- ❑ Sign up for Voice-Com Classic Box – $19.95 per month (First month FREE) See form on page 5.7 or visit www.nsa.voicecom.com or call 800-327-8898 to order by phone.
- ❑ Place an order from Promo Plus+ for your initial supplies at www.nsapromoplus.com or call 888-552-8200.

Next Action Steps

- ❑ Continue adding names using the A-B-C or Memory Jogger forms on pages 5.2 and 5.3 *(shoot for at least 25).*
- ❑ Begin sharing CDs/DVDs *(suggested Language in Chapter 6)* and track new customers using the forms on pages 5.13 and 5.14.
- ❑ Set the dates for your first Wellness Presentations *(read more in Chapter 7)* and fill in the dates on your Monthly Event Planner, using the form on page 5.4.
- ❑ Using the form on page 5.16, identify potential team members to discuss with your sponsor.

Next Education Steps

- ❑ Read Chapters 6 through 8
- ❑ Continue with the training call series after you've read the chapters covered.
- ❑ Listen to the CDs and DVDs in your Starter Kit and review the print materials.
- ❑ Begin listening to 24-hour Hotline options at 800-942-1260 as well as any team training calls: _____
- ❑ Check out websites including: www.juiceplus.com, www.nsavirtualoffice.com, www.nsavirtualfranchise.com, www.childrensresearch.org
  Other:_____
- ❑ Attend local events and trainings *(more in Chapter 6)*